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**SIMPLE  
SOLUTION, USER  
FRIENDLY SOFTWARE  
WITH  
CUSTOMIZATION AT  
ALL LEVEL**

**LETS YOU MANAGE  
SALES, PURCHASES,  
INVOICES ETC ALL IN  
ONE PLACE.**



## **ABOUT PMS**

**It lets you manage Billing, Stock, Inventory, Accounting, GST Activity, MIS Reports, Sales Man Management, Multi Compound Unit, Warehouse Management with 600+ Reports. Various provisions are integrated in our PMS software such as SMS, Mail, Multi Printing, Barcode Printing, Automated Backup, Cloud Backup, JSON, CSV/PDF conversion, Export In Excel/Word, Word - Narration Master, Letter Master, Prescription Generation, EMI Generation And Many more facility.**

## **Features**

- **Invoicing /Challan/Sales Order And Related Entry**
- **Purchase/Challan/Company Order And Other Related Entry**
- **Customized Printing In Dos And Windows**
- **Bar Code Support And Printing**
- **Reconciliation Of Breakage/Expiry Of Products**
- **Customization Abilities In PMS Reporting**
- **Safeguard Storage Through Automated Backup And Cloud Base Backup**
- **SMS/Mail Notification**
- **User Rights/Credentials**
- **Exports In CSV, Word, Excel**
- **Imports From CSV, Excel**
- **EMI Generation And Maintenance**
- **Assets Rent Management**
- **Warehouse Management**
- **Tax Management**
- **Multi Year Links For Reports Generation**
- **Integration With Ecommerce**
- **Integration With Order App**
- **Integration With Admin App**
- **Compound Unit Management**
- **Territory Wise Reporting**
- **Management Wise Reporting**
- **Sales Man Wise Reporting**

# Eye Catching Features

1. **Scrolling Feature On Screen Like Near Expiry/Sales Outstanding/Purchase.**
2. **True Windows Based GST Ready Software.**
3. **User Friendly And Easy To Use With The Help Of Tool Tips And Mouse Handling.**
4. **Same Entry, Multiple Times Can Be Opened Simultaneously. e.g. Multiple Bill Entry Can Be Done At A Time.**
5. **Multiple Report Opening System i.e.. Multiple Reports Can Be Opened And Viewed Simultaneously.**
6. **E-Commerce Integration With Your PMS With All The Control Till Order Received And Other Activity.**
7. **Customer Product Lifting Suggestion Based On AI (Artificial Intelligence) While Billing To Customer For Push Sale.**



## The Predominant Features Of PMS Software For Your Business

- **Setup Of Favorite And Frequent Menu As Per User Choice And Automatic Frequent Menu Setup As Per Your Working Pattern.**
- **Fast Performance In Any Situations.**
- **Bar Code Support – Ready Bar Code Reading, Creation Of New Bar Code, Printing While Production Entry, Printing Of Bar Code After Purchase And Printing On Ledger As Well As On Bar Tender Printer.**
- **While Billing, Currency Wise Payment Management Concept (Mall Concept) With All Payment In All Currency.**
- **Various Master Like Scheme Master/Discount Master/Product Group/Product Categorization/Territory Master/Unit Master/Tax Master And So On.**
- **Control On Cursor Movemen In Purchase Or In Sale For Fast Data Entry.**
- **Commission System Entry And Reporting For Commission Generation Based On Collection Or Sale.**



- **Purchase Entry With P.Net Calculation / Rate Calculation & With Purchase Plan For Fast Purchase Entry.**
- **In Purchase Option To Import From Csv File Or From Excel File.**
- **Generation Of Purchase Order Based On Sales Trend / Stock Minimum Qty And Maximum Quantity / Based On Manual Wanting System And Printing In Desired Manner With Auto Generation Of Order Based On Best Supplier Or Regular Supplier Concept.**
- **Stock Query Based On Rate & Stock With Instant Order Punching While Dealing With Customer.**

## Key Features of Invoicing

On Sale Screen Multiple Facility To Take Business Decision Like Party Ledger Balance, Last Sold Rate-Discount-Scheme, Party Ledger, Party Outstanding, Automatic Last Rate Setting, Product Lifting Report For Push Sale, Profit Alarm, Bill Wise Profit And Many More Feature While Billing Only.



- **Product Conversion Protocol, Product Conversion With Net Rate And Stock Minus And Plus For Small Packaging Industries.**
- **Stock Transaction With Replacement In And Out With Out Accounting, Transaction Based On Mrp Value.**
- **Breakage Expiry Management Like Auto Expiry Stock Cleaning / Multi Year Expiry Return And Auto Preparation Of Debit Note Through Sales Return, Expiry Breakage Along With Complete Purchase Information.**
- **Profit Analysis - Feature With Alerts On Profit & Loss On Bill, Analysis Of Bill In Summary Or Detail, Various Reports Like Party Wise / Product Wise, Bill Wise, Day Wise, Company Wise And So On.**
- **E-Mail Facilities To Send Mail To Customers On Sale Entry And Other Entry With Attachment Of Pdf Or Csv.**
- **SMS (Transactional) Facility While Sale Bill / Money Receipt And Other Entry Automated Or Manual.**



**AI BASED PUSHED SALE ON BILLING AND PURCHASE ORDER MANAGEMENT BASED ON SALES TREND CRITERIA - AUTOMATED ORDER TO BEST SUPPLIER.**



## PRINTING

- Supporting Dos/Window Printing.
- Provide Much More Default Formats For All Types Of Entries/Invoices And Report For Printing.
- Customized Printing.
- Management Of Printed Money Receipt With Issue / Receipt And Facility Of Reports For Holding And Used Money Receipt.
- Barcode Printing.

## BREAKAGE/ EXPIRY OF PRODUCTS

- An Smooth Management To Manage Breakage Or Expired Product.
- Multi Year Linkage For Your Rate Query/Expiry Breakage Query At All The Place Where You Needed.
- Reconciliation Of Breakage Expiry And Automated Return To Supplier Entry.

## CUSTOMIZATION ABILITIES

- Report Customization System i.e.. One Report Can Be Printed In Multiple Ways With Multiple Options, Also It Can Be Saved & Reopened Next Time In Same Format.
- Mail Content, SMS Content Are Also Customizable. User Can Create Templates For Mail/SMS. We Are Also Providing A Common Formats For Mail And SMS.
- Product Image AND Multilanguage Support ON Bill Printing



**Auto Backup Option On Real-Time. Data Can Be Store On Local Drives Without Disturbing Performance Of Software.**

**Backup Can Be Restored Any Time When Ever Required.**

**Auto Backup Option On Real-Time To Store Data Over Cloud Drive Without Disturbing The Software Performance And Can Be Restored When Ever Required.**

**We Know The Value Of Your Data. We Have Enabled PMS With Great Feature To Have Your Data Safe.**



**Data Safeguard/Storage /Backup**

**Backup Feature Manually/ Automatically With Real Time Option In Multiple Drive Support.**

**You can store Your data On Cloud Drive Also.**



# SMS/MAIL NOTIFICATION

**PMS Provided Facility  
To Notify/Contact The  
Customers Through  
SMS/Mail**

**SMS  
(PROMOTIONAL)  
FACILITY CAN BE  
USED FOR SMS  
MARKETING ON  
MOBILE NO FROM  
YOUR DATABASE  
OR FROM  
OUTSIDE MOBILE  
NO IN GROUP.**

- **Featured With SMS & Email Facility i.e. Send SMS & Email During Invoice Creation/Collection Or Any Other Entry Section & Also For Reports Like Party Wise Outstanding.**
- **You Can Send Any Report As A Attachment Of Pdf Or CSV To E-Mail Directly From Program.**
- **Featured With Letter Format And Any Report Can Be Designed In A Letter, And Includes Narration Master, Word Master/ Remarks Master Etc.**



## Exports

- Featured With Export & Conversion Of Report Or Invoice Into Word, Excel & Pdf Format.
- Date Generation/Export In Xml File Of Bill Or Other Entry To Be Generated For Import In Tally To Reduce Data Duplication.
- Date Generation/Export In Json Format For GST.

## USER RIGHTS/CREDENTIALS

- User Rights Management At The Menu Level.
- Limit/Stop To Unauthorized Manipulation Of The Values Over Entry Forms By User Such As Mrp, Sale Rate Etc.
- Control On User With The Help Of Menu Rights / Restriction, Log Report Of Every User Activity.



## Imports

- Import Facility From Csv Or Excel File In Purchase Or Generation Of CSV Or Excel File For Sale Bill And Auto E-Mail Generation To Party For Import Facility.
- Database Which Were Backup Earlier Can Also Be Imported.





**We Help Grow Brands  
And Businesses  
Through Effective Use  
Of PMS Software.**

## **Records/Data Conversion**

- Conversion From Sale Challan To Sale Bill And TR-OUT Both Simultaneously As Well As From Sale Order To Sale Challan Or Sale Bill.
- Conversion From Purchase Challan To Purchase Bill And Tin Both Simultaneously As Well As From Purchase Order To Purchase Challan Or Purchase Bill.



## **EMI Generation**

- System Of EMI Generation, Regular Monthly Billing System In A Single Step With Complete Setup Including Accounts. In EMI Section, User Can Generate EMI For Their Sale Invoice Or Without Sale Invoice At Once Place.
- EMI Customization, Entry Of EMI, SMS For Follow-up And Outstanding Of EMI And Calculation Of Interest On EMI Automatically.

## **Assets Rent Management**

- PMS Have A Module To Manage Rental Process For Their Assets Also. Through This Module, Any Assets Can Be Managed Such As, Room, Flats Or Any Goods On Monthly Or Custom Basis. Automatic Billing can be done for a Month In Single Click.



## WAREHOUSE MANAGEMENT

- Product Transfer Between Godown, Godown Stock Ledger And Godown Stock Value.
- Godown Wise Products Quantity Display Facility While Billing.
- Easy warehouse verification with Default warehouse setting.

## TAX MANAGEMENT

- A Flexible Tax Generation Module Facilitated.
- Any Types Of Tax Plan Can Be Generated Using Its Taxplan Master.
- A Flexible Tax Creation And Implementation Through Product.



## MULTI YEAR LINKS

- Multi Year Linkage For Your Rate Query / Expiry Breakage Query At All The Place Where You Needed.
- Auto Or Manual Query/Information Generation On Multi Year Data Easily.
- Data Manipulation From Previous Year To Current Year (For Stocks, Sales, Parties, Purchases Etc.)

## DATA INTEGRATION FORECOMMERCE/ ORDER APP/ADMIN APP

- PMS Provided Facility To Integrate/Sync Your Data For E-Commerce, Order And Admin Related Work With Flexibilities.
- Order App Connectivity For Taking Order On Customer Site By Sales Man With Instant Bill Value And Import Facility To PMS Software Without Doing And Data Entry.

# Rare Features

- Bank Reconciliation With Clear Date Concept, Cheque In Hand, Unclear Cheque And Many Other Report Like Bank Ledger.
- Group Account Created Default As Per The Use And It Simplify The Entry For The Non-Finance User.
- Screen Saver With New Development Of Training Slides And Direct Information From Server To Customer And Communication Directly To Dev Centre.



## *Rare And Utility Features Of PMS Software*



- Auto Updating And Renewal Of Your Software Without Any Manual Intervention With Notification Of New Release Automatically.
- Multiple Branch Management With Various Combined Report.
- Narration, Common Word Master And Letter Master Facility For Repetitive Use And Printing Any Report With Format Of Ready Letter Master.
- Customization Of Browser For Party And Product. Setting Option For Browser As Per User Need And Requirement.
- Customer Support With Service Policy & Option To Contact Through Software With Data Attachment And Send SMS Through Software For Better And Quick Responses On Service.



# Inventory Report

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- DWM Report
- Sales Related Report And Analysis
- Sale Order Report
- Sale Challan
- Sale Quotation
- Purchase Challan
- Purchase Order
- Credit Note And Debit Note Report
- Replacement In And Out Report



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*An Special Section  
For Reporting  
System.*

## STOCK REPORT

- Stock Report
- Stock Ledger
- Stock Report For Bank
- Sales And Stock Report
- Stock Evaluation
- Date Wise Stock Summary
- Monthly Stock Summary

## ACCOUNT REGISTER

- Sale Register
- Purchase Register
- Debit Note Register
- Credit Note Register
- Receipt Register
- Voucher Register
- Journal Register
- Multi Journal Register



## ACCOUNT REPORT

- Cash Book
- Individual Ledger
- Group Ledger
- Group Summary
- Trial Balance
- Profit & Loss
- Balance Sheet
- Collection Register
- Collection Report
- All



OUR GOAL IS TO KEEP  
ALL OF OUR CLIENTS  
MAKES HAPPY.



## OPERATIONAL REPORT

- Price List
- Dump List
- Short List
- Blocked Product List
- Near Expiry
- Breakage Expiry Report
- Latest Rate List
- Party Ledger
- Collection Report
- Quotation Report

Creation Of Load Sheet  
Calculation Entry In  
Majority

Bill Modification After  
Delivery Difference

Road Challan With  
Detail Product  
Received/Sold/Return  
And Balance

### Salesman Wise –

- Salesman Summary-
- Total Billed-
- Cash Bill/
- Charge Bill/
- Due Bill/
- Cash Collection/
- Current And Old  
Collection/
- Sales Product Return/
- Additional Product To  
Returned.



## Sales Man Wise / Route Wise Report



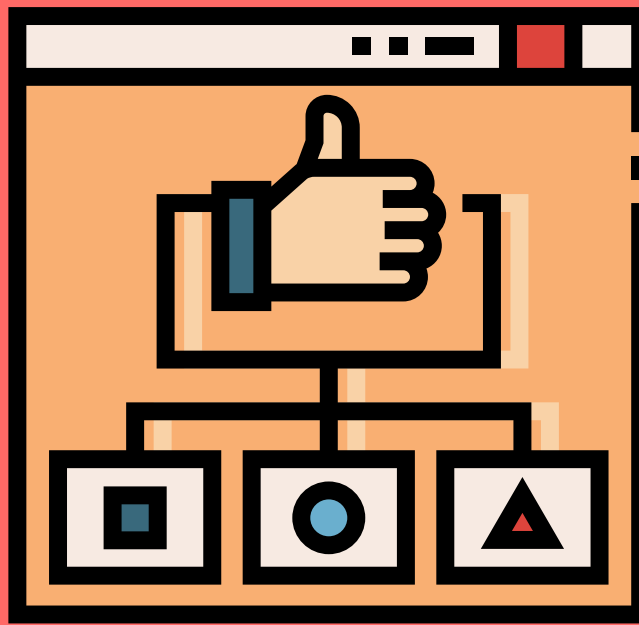
### Salesman Wise –

- Bill Wise Sale By Sale  
Executive Sales Exe Wis  
Collection.
- Bill Wise Outstanding
- Bill Wise Profit By Sales  
Exec.
- Salesman Route Wise  
Bill Report.
- Bill Wise Collection  
Report.
- Salesman Route Wise  
Outstanding

# BRANDING

## WAREHOUSE WISE REPORT

- Warehouse Transfer Report.
- Warehouse Transfer Ledger.
- Warehouse Wise Sales And Stock Statement.
- Product Ledger.
- Stock Evaluation.



## BRAND WISE REPORT

- Brand Wise – Product, H.Qtr Wise Report
- Sales Man Wise – Brand, H.Qtr Wise Brand Wise Report
- Company Wise Brand Wise Report

## MULTI BRANCH REPORT

- Head / Branch Bill Wise Party Report
- Head / Branch / Company Stock [SOPC]
- Sale Register With GST Detail
- Purchase Register With GST Detail
- Head Wise Ledger-->>Head Wise Payment Report

## MULTI YEAR REPORT

- Hqtr Wise Party Sale Comparison
- Company Product Sale Comparison
- Area Wise Sale Vs Collection
- Purchase Company Product Wise
- Sale Summary M Year
- All Zone Sale Summary Multy Year
- Hqtr/Party/Product Sale Summary M Year



# Territory Wise Report

Past Budgeting Analysis -  
Monthly Hqtr Wise,  
Area Wise

Contribution Analysis -  
Monthly Over All Vs  
Product, Party And H Qtr

Contribution Analysis - Over  
All Vs H Qtr  
(Target/Sales/ Collection)

Territory Performance -  
Monthly Product  
Promotional

Territory Performance -  
Monthly H Qtr, Area  
Wise Performance

Comp By Entity - Party For H  
Qtr Wise, Area,  
State Wise Product

Comp By Entity - Party For H  
Qtr Wise, Area,  
State Wise Product

Over All Performance - Party,  
H Qtr, Area  
Wise  
[Primary/Secondary/Credit]

Over All Performance -  
Performance H Qtr Op +  
Pry + C Inv + Sec + Cdt + Sec +  
Coll

Profit Analysis - H Qtr By Net

Profit Analysis By Sales /  
Expense

Sample Report - H Qtr, Area,  
State (Sale/  
Sample)

Monthly Comparison  
(Product)->>Head  
Quarter, Area, State



**Target Report->State, Area, H  
Qtr /Product Wise**

**State Wise Report->Hqtr/ Bill  
Wise**

**State Wise Report->Hqtr /  
Product Wise**

**Analysis(TSNC)->Primary / Net  
/ Sec Hqtr  
Wise**

**Analysis(TSNC)->Tgt / Primary  
/ Sec /Coll.**

**Analysis(TSNC)->Target / Net  
Sale State  
Wise (Monthly)**

**Analysis(TSNC)->Primary / Net  
Sale Hqtr  
Wise (Monthly)**



# **Territory Wise Report**

**Analysis(TSNC)->Target  
Report (Quarterly)**

**Analysis(TSNC)->Group Wise /  
Product Wise  
Report**

**Analysis(TSNC)->Head Qtr  
Performance**

**Analysis(TSNC)->Master Party  
Report**

**Master  
Report->Sale-  
Tout/Party/Monthly/Master  
Hqtr Wise Report**

**Master Report->Sale-  
Tout/Hqtr/Monthly/Master  
Report**

**Master  
Report->Sale-  
Tout/Area/Monthly/Master  
Report**



## Management Wise Report

- Monthly Comparison – MSR, ASM.
- Overall Performance - MSR, ASM.
- Overall Perf. By Prod – MSR, ASM, RSM.
- MSR Product Wise Over All Performance.
- Monthly MSR Performance Report.

- MSR Collection
- MSR - Party Outstanding
- MSR Overall Performance Life (Exec.)
- Target Report - Monthly MSR And ASM Wise Product Wise
- MSR - Monthly Ratio Analysis
- MSR - MSR Target/Sale/Sample
- MSR Target Achievement Report
- MSR / ASM / RSM / DSM Wise Net Sale



## WHY DYNODE SOFTWARE TECHNOLOGY ?

Dynode Software Technology  
Founded In 1998 For  
Development Of Software  
For Pharma & FMCG Industry  
to enhance the Efficiency,  
Accuracy, Speed and  
effectiveness of PHARMA &  
FMCG business through the  
introduction of a highly  
innovative, revolutionary,  
integrated PMS for the  
Pharmaceutical and FMCG  
Business.



Dynode Software Technology  
Pvt Ltd is dedicated to the  
business of providing integrated  
PMS for the Pharmaceutical and  
FMCG Business. Till Today  
company has  
extended its development in  
various fields like Hospital,  
Transport, Pathology.



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**THANKS FOR  
APPRECIATING  
OUR JOB AND  
WE WILL  
CONTINUE  
WORKING  
HARD TO MEET  
YOUR  
EXPECTATIONS**

**DST PVT. LTD.**

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